## STEVEN JOHNSON

Greensboro, NC (336) 558-8800 LinkedIn: <u>Steve Johnson AIA</u> Email: <u>Steven@StevenJohnsonArchitect.com</u> Website: <u>StevenJohnsonArchitect.com</u>

ARCHITECT II - MULTI FAMILY - (402) Dear Hiring Manager,

Please accept my enclosed cover letter for the position of Architect II – Multi Family (402). After reviewing the job description, my skills and experience are a perfect fit for this position. I am also submitting this letter in consideration for other opportunities in the firm. I have been referred by Virginia S. Freyaldenhoven, AIA, Greensboro Office Leader, Vice President, Principal.

I want to highlight some of my capabilities and accomplishments in my most recent roles:

SKILLS AND QUALIFICATIONS	<ul> <li>Experience as developer owner representative, and general contractor, and Architect. I speak all 3 languages fluently with the ability to translate between them.</li> <li>Technical production skills necessary to effectively manage and produce design and construction documents</li> <li>Proficiency AutoCAD and experience with Revit</li> <li>Experience with graphics software such as SketchUp and Modumate</li> <li>Experience with relevant codes such as state building codes</li> <li>Possession of a strong moral and ethical responsibility to the principles of sustainability</li> <li>Strong organization, multi-tasking, and time management skills</li> <li>Expert in the design and procurement processes</li> <li>Interested in LEED accreditation.</li> <li>Registered Architect, State of North Carolina with NCARB reciprocity options.</li> </ul>
	<ul> <li>14 years as a licensed Architect, 12 years licensed General Contractor, 7 years experience Project Manager for developer: multi family, single family, custom single family, wellness, hospitality, site work</li> <li>Excellent communication skills and a strong team ethic</li> <li>Ability to interact professionally with office leadership and excel in clients relationships and communication, direct and motivate work efforts of others in stressful situations, self-manage project assignments from start to finish with oversight</li> <li>Passionate team member that fosters a positive work culture\</li> <li>Relationship builder: within the firm, with clients, and in our communities.</li> <li>Familiarity with Design/Build methodologies</li> </ul>

- Risk evaluation leadership; lead contract negotiations, fee, and pricing decisions
- Budget and financial management
- Strong written verbal, social, and graphic presentation skills pertinent to preparation and participation in Design/Build sales efforts

## EXPERIENCE

I am an expert in team management, executing high level design principles, and delivering efficient and quality design constructability in a safe environment. I desire to ruminate, design, build, and empower individuals to live, work and play in beautiful, healthy, and sustainable buildings with purpose.

I am incredibly interested in working with LS3P where I can deliver results and exceed expectations, motivate, educate, inspire, and drive exceptional services. I am eagerly anticipating hearing from you; please feel free to contact me at (336) 558-8800 or by emailing me at Steven@StevenJohnsonArchitect.com.

Thank you for your consideration – I look forward to learning more about this opportunity!

Sincerely,

Steven J. Johnson, AIA